

## Mr. Ahmed Hosni

### **Founder & Managing Director, BrokNet Group MEA - UAE**

- **Ahmed Hosni Kamal: 20** years of broad experience in Sales, Marketing, business development in several industries (B2B & B2C) business.
- **Graduated from Cairo University 2000, faculty of commerce.**
- **MBA** in Marketing (**GUC**) German University of Cairo, by **2008**
- Extensive career in insurance industry in **Egypt & Middle east & African region** involved wider range of insurance projects with **15** years
- **Ahmed Hosni** started his insurance career with Allianz Egypt by **2012**.
- Ongoing forward exposed in regional roles with **Hansard Group** as MENA regional Development director from **2012-2017** to be responsible to build the Group distribution channels.
- **BrokNet Group MEA Founder** to establish innovation **InsurTech model** for the insurance brokers around the **Middle east and Africa** where established the BrokNet Network in UAE by 2017.
- **Ahmed hosni specialties:** Business Development, Sales & Marketing insurance models, Products Development, Customers services, organization management.