

**Mr. Basel El Hini** is a seasoned banking/finance professional - 30+ years- with a high level of technical skills, well developed interpersonal skills, and excellent contacts and relationship with all sectors , government and private. Result oriented, with solid transaction experience and proven track record of measurable achievements, brought about by team building, leadership, and general management capabilities.

His career path has allowed the build-up of a wide spectrum of practical experience in commercial and investment banking, as well as investment and finance. Years of experience outside of Egypt enabled him to acquire in-depth knowledge of structured finance, international project finance and syndication, as well as hands-on grasp of the intricacies of direct investment, namely, conception, analysis, structuring and documentation, execution, and monitoring.

Beside banking, serving as a Senior Advisor to Egypt's Minister of Finance brought him close to the process of high policy decision making. The two years spent with the Government (during which he led the successful privatization of Bank of Alexandria) availed him of unrivalled exposure which enhanced and broadened his skills and expertise, and widened his contacts with all levels of government. This brought on the ability to "open doors": breaking ground, removing bureaucratic obstacles facing business, originating lines of business, and enhancing market standing.

Management skills: Over the 20+ years of his career in managerial positions he has been able to develop leadership and management skills. Areas reporting to him had a number of staff ranging from hundreds to thousands, depending on the institution. Much of his experience envisaged restructuring and reform, and he was able to secure buy-in amidst resistance, and lead the staff on courses of complete change and turnaround.